



Prepared by:

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Description	4th Q 2013	1st Q 2014	2nd Q 2014	3rd Q 2014	4th Q 2014	Trend
Vacancy Rate	4.90%	4.80%	4.70%	4.70%	4.70%	-
Net Absorption	220,550	65,102	(35,696)	155,033	(13,033)	Down
Vacant Sublease Space	98,512	83,562	153,826	199,973	260,073	Up
Rental Rate (All Industrial)	\$ 9.07	\$ 9.14	\$ 9.29	\$ 9.42	\$ 9.44	Up
Rental Rate (Warehouse)	\$ 8.68	\$ 8.75	\$ 8.96	\$ 9.15	\$ 9.12	Down
Rental Rate (Flex)	\$ 14.22	\$ 14.24	\$ 12.59	\$ 12.45	\$ 12.78	Up
New Construction Delivered	-					-
SF of Industrial Inventory	162,379,719	162,730,281	163,291,343	163,599,343	\$ 163,599,343.00	-
# of Industrial Bldg's	6,453	6,430	6,457	6,459	6,459	-
Sales Activity - \$'s	\$ 75,425,545	\$ 72,367,450	\$ 53,930,955	\$ 86,745,884		Up
Sales Activity - # of Bldg's	23	23	17	18		Up
Sales Activity - Total SF	1,002,231	1,305,007	713,486	893,246		Up
Sales Price PSF	\$ 75.26	\$ 55.45	\$ 75.59	\$ 97.11		Up

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