

NEWS RELEASE

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**DORMAN NAMED TO COLDWELL BANKER COMMERCIAL®
GOLD CIRCLE OF DISTINCTION**

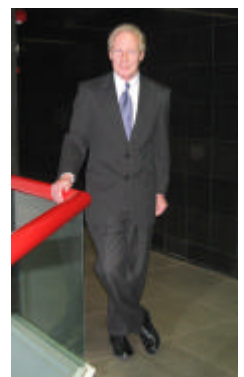
Islandia, New York, 4/20/2005 – Andy Dorman of Coldwell Banker Commercial Rosner & Associates has earned a spot in the company's Gold Circle of Distinction – an honor bestowed upon the top ranking producer among **Coldwell Banker Commercial**® associates. Winners of this award have produced a minimum of \$350,000 in Closed Adjusted Gross Commission Income from franchisable commercial services for 2004.

Dorman was recently recognized at the company's annual Global Commercial Conference held at the Gaylord Palms? Resort & Convention Center in Kissimmee, Florida. More than 700 **Coldwell Banker Commercial** owners, brokers, sales associates, managers and employees attended the event.

"The **Coldwell Banker Commercial** Gold Circle of Distinction award is the ultimate honor among our sales associates," said George Slusser, President and COO of **Coldwell Banker Commercial**. "Andy has demonstrated exceptional sales performance that exemplifies the standards of excellence for which **Coldwell Banker Commercial** associates are known. He is an asset to **Coldwell Banker Commercial**."

An 18-year commercial real estate professional, Mr. Dorman has sold and leased hundreds of properties including office, industrial, retail, and apartments. He is a corporate real estate specialist concentrating on the office and industrial market segment helping businesses solve their real estate requirements. He is an active participant in the Commercial Industrial Brokers Society of Long Island.

Andy relocated to Long Island from Washington, D.C., where he was an Associate Vice President with Charles E. Smith Commercial Realty, a division of Vornado Realty Trust. Smith Commercial is one of the largest regional commercial real estate firms in the Washington, D.C.-Northern Virginia market. It is also the government's largest landlord. The company designated Mr. Dorman as Commercial Broker of the Year in 2002. His sale of an obsolete indoor mall to Target for conversion to a single retail entity placed as a finalist in the *Washington Business Journal's* annual Deal of the Year Awards.



About Coldwell Banker Commercial®

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