



CPN's Annual Guide of Leading Brokerage Firms - 2005
As reported in Commercial Property News (CPN) January 16, 2005

<u>Ranking</u>	<u>Company Name</u>	<u>City</u>	<u>State</u>	<u>Brokerage Revenue</u>
1	CB Richard Ellis Group In.	Los Angeles	CA	\$ 2.2 Billion
2	GMH Capital Partners	Great Neck	NY	\$ 1.9 Billion
3	Cushman & Wakefield Inc.	New York	NY	\$ 1.0 Billion
4	NAI	Hightstown	NJ	\$ 750.0 Million
5	Oncor International	Chicago	IL	\$ 569.0 Million
6	The Staubach Co.	Addison	TX	\$ 291.9 Million
7	Coldwell Banker Commercial	Parsippany	NJ	\$ 281.3 Million
8	Grubb & Ellis Co.	Northbrook	IL	\$ 249.5 Million
9	Trammell Crow Co.	Dallas	TX	\$ 241.0 Million
10	CMN Inc./Colliers	Seattle	WA	\$ 229.0 Million
11	Newmark Global	New York	NY	\$ 209.7 Million
12	Studley Inc.	New York	NY	\$ 175.0 Million
13	CRESA Partners L.L.C.	Boston	MA	\$ 111.5 Million
14	Equis Corp	Chicago	IL	\$ 94.3 Million
15	Transwestern Commercial Services	Houston	TX	\$ 71.2 Million
16	GVA Williams Real Estate Co.	New York	NY	\$ 65.0 Million
17	Cornish & Carey	Santa Clara	CA	\$ 56.8 Million
18	Sperry Van Ness	Irvine	CA	\$ 50.0 Million
19	Colliers Seeley International, Inc	Los Angeles	CA	\$ 47.4 Million
20	Voit Commercial Brokerage	Woodland Hills	CA	\$ 44.3 Million

Confidential: For internal purposes only, figures deemed reliable.

* Please note that above rankings are not official, but were compiled by **Coldwell Banker Commercial** based on the brokerage revenues depicted in the January 16, 2005 issue of CPN.