



Prepared by:

Lee Rosner, CCIM SIOR

Coldwell Banker Commercial Island Corporate Services

1601 Veterans Memorial Highway, Suite 420 | Islandia, NY 11749

631-761-6886 Direct | Irosner@cbcli.com

Description	3rd Q 2013	4th Q 2013	1st Q 2014	2nd Q 2014	3rd Q 2014	Trend
Vacancy Rate	4.80%	4.90%	4.80%	4.70%	4.70%	-
Net Absorption	662,522	220,550	65,102	(35,696)	155,033	Up
Vacant Sublease Space	48,498	98,512	83,562	153,826	199,973	Up
Rental Rate (All Industrial)	\$ 9.01	\$ 9.07	\$ 9.14	\$ 9.29	\$ 9.44	Up
Rental Rate (Warehouse)	\$ 8.58	\$ 8.68	\$ 8.75	\$ 8.96	\$ 9.15	Up
Rental Rate (Flex)	\$ 14.22	\$ 14.22	\$ 14.24	\$ 12.59	\$ 12.78	Up
New Construction Delivered						-
SF of Industrial Inventory	\$ 163,371,310	\$ 162,379,719	\$ 162,730,281	\$ 163,291,343	\$ 163,599,343	Up
# of Industrial Bldg's	6,503	6,453	6,430	6,457	6,459	Up
Sales Activity - \$'s	\$ 73,302,705	\$ 75,425,545	\$ 72,367,450	\$ 53,930,955	\$ 86,745,884	Up
Sales Activity - # of Bldg's	24	23	23	17	18	Up
Sales Activity - Total SF	1,024,744	1,002,231	1,305,007	713,486	893,246	Up
Sales Price PSF	\$ 71.53	\$ 75.26	\$ 55.45	\$ 75.59	\$ 97.11	Up

All information furnished is from sources deemed reliable. No warranty or representation, express or implied, is made as to the accuracy of the information contained herein, and same is submitted subject to errors omissions