



Industrial Space Report - Nassau & Suffolk Counties, Long Island, NY					
	4th Quarter 2011	1st Quarter 2012	2nd Quarter 2012	3rd Quarter 2012	Activity
Vacancy Rate	5.20%	5.20%	5.60%	5.50%	↓
Net Absorption	679,030	(14,774)	338,752	362,098	↑
Vacant Sublease Space	125,453	150,753	63,094	77,594	↓
Rental Rate (All Industrial)	\$ 8.51	\$ 8.63	\$ 8.84	\$ 8.86	↑
Rental Rate (Warehouse)	\$ 8.15	\$ 8.19	\$ 8.29	\$ 8.33	↑
Rental Rate (Flex)	\$ 13.79	\$ 14.11	\$ 14.48	\$ 14.90	↑
New Construction Delivered	0	6,270	423,061	-	↑
SF of Industrial Inventory	165,211,015	165,217,285	163,646,009	163,068,409	↓
# of Industrial Bldg's	6,453	6,454	6,482	6,489	↑
Sales Activity - \$'s	\$ 86,487,359	\$ 44,483,392	38,280,554		↓
Sales Activity - # of Bldg's	17	19	17		↓
Sales Activity - Total SF	738,631	829,430	547,020		↓
Sales Price PSF	\$ 117.09	\$ 57.59	\$ 69.98		↑

All information furnished regarding property for sale, rental or financing is from sources deemed reliable. No warranty or representation, express or implied, is made as to the accuracy of the information contained herein, and same is submitted subject to errors, omissions, change of price, rental or other conditions, withdrawal without notice, and to any special listing conditions, imposed by our principals. Each office independently owned and operated.