



Prepared by:  
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Description	4th Q 2012	1st Q 2013	2nd Q 2013	3rd Q 2013	4th Q 2013	Trend
Vacancy Rate	5.90%	5.70%	5.20%	4.80%		Down
Net Absorption	(322,788)	263,740	791,530	662,522		Down
Vacant Sublease Space	86,930	97,005	80,530	48,498		Down
Rental Rate (All Industrial)	\$ 8.80	\$ 8.87	\$ 8.97	\$ 9.01		Up
Rental Rate (Warehouse)	\$ 8.33	\$ 8.40	\$ 8.48	\$ 8.58		Up
Rental Rate (Flex)	\$ 14.44	\$ 14.59	\$ 14.57	\$ 14.22		Down
New Construction Delivered	\$ -	\$ -	-	-		-
SF of Industrial Inventory	162,983,818	164,299,310	163,866,667	163,371,310		Down
# of Industrial Bldg's	6,487	6,505	6,518	6,503		Down
Sales Activity - \$'s	\$ 73,280,320	\$ 14,204,600	\$ 70,755,000			Up
Sales Activity - # of Bldg's	27	9	23			Up
Sales Activity - Total SF	1,068,728	242,386	1,229,851			Up
Sales Price PSF	\$ 68.57	\$ 58.60	\$ 57.53			Down

Industrial



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Up  
Down  
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